



Armstrong Moving is a professional moving company that has provided top-tier services to an extensive range of clients on a global scale, since 1963. As one of the largest members of United Van Lines in Canada, and partnerships with over 600 international moving companies, we are well equipped to execute the relocation requirements of our clients.

Due to continued growth, we seek a **Moving Consultant** to join our team of dedicated and long-serving employees from our comfortable offices in Vancouver, BC.

#### **What we Offer:**

- This role includes hybrid work opportunities
- Competitive wages and group benefits plan, including dental and vision care
- Employees enjoy ongoing development through Armstrong College
- Exciting and challenging work for a successful and proud Canadian employer
- An awesome team of dedicated individuals

The **Moving Consultant** is responsible for supporting potential (individual) clients who are interested in moving their household goods internationally.

#### **Main Responsibilities:**

- Provide support to interested potential clients who seek information about their international household goods moving options, encouraging them to choose Armstrong Moving's vast network of moving partners.
- Develop relationships with new prospective clients.
- Conduct site surveys and pricing estimates for prospective clients.
- Achieve monthly sales objectives by following up and providing support to interested potential clients.
- Accurately maintain customer information and updates using our CRM system.
- Participate in the delivery of an all-around exceptional relocation experience for our clients.
- Other related duties as required.

#### **Required Experience and Skills:**

- A bachelor's degree, or equivalent in education and experience is preferred.
- Minimum 2 years successful experience in a high-touch customer service environment is required.
- Previous work experience for an international moving company is highly desirable.
- Excellent communication skills, both verbal and written required.
- Strong computer skills required, including experience utilizing database systems, comfort with exploring and learning new systems, and working knowledge of typical Microsoft applications such as WORD, EXCEL, Outlook, etc.

- Strong command of the English language (written and spoken) required. Strong command of other languages may be an asset.
- We are looking for exceptional customer-centric candidates who thrive in a fast-paced environment while paying attention to the little details that matter.

Interested candidates are encouraged to send their resume to [neilcurtis@nchr.ca](mailto:neilcurtis@nchr.ca).

We thank all candidates for their interest, however only those selected for interview will be contacted.

We are committed to all forms of diversity and welcome qualified applications from all backgrounds. Selected candidates with disabilities who require special needs in the selection process will be accommodated to the best of our ability.

**No Agencies Please**